

Glatfelter Public Entities is a premier public entity program manager. We provide insurance and risk management solutions for over 4,000 public entities including those who treat, store and distribute water and wastewater; municipalities and miscellaneous public entities; public, private and charter educational institutions, and school bus contractors.

## Karen Laeger

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## Sales Executive

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Karen Laeger is a Sales Executive with Glatfelter Public Entities, a division of Glatfelter Insurance Group. She joined Glatfelter Insurance Group in 2011 and brings more than 40 years of working in the insurance industry; including more than a dozen years involving public entities.

Currently responsible for sales and marketing in the public entity division, Karen manages the inter-mountain and northwestern region for water-related entities; educational institutions; municipalities; miscellaneous public entities and independent school bus contractors.

Prior to working at Glatfelter, Karen was an underwriter, account manager and marketing representative for the western part of the United States.

Karen obtained the Certified Insurance Counselor (CIC) and Associate in Underwriting (AU) designations.

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PUBLIC ENTITIES

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